

Consultant / Senior Consultant

Why Henham?

We are a strategic consultancy working across policy, public affairs, reputation and economics.

We combine rigorous research, strategic insights, unrivalled connections and decades of experience to focus on delivering outcomes for our clients.

With our broad range of government, industry and political backgrounds, we have an exceptional track record of supporting public sector, trade body, charity and private sector clients.

We have experience in a wide array of sectors but have particular specialisms in housing and planning, energy and net zero, higher education, technology, local growth & trade and investment.

Our recent work has included a strategy refresh for the largest housing association in the country, campaigning work for various renewables companies and the publication of an economic impact / policy review study of the data centre sector for a major trade body.

Since the business was founded in 2020 we have been driven by an unwavering commitment to our clients and a desire to unlock compelling opportunities for those we work with. Our approach has yielded excellent client results and led to exceptional client feedback, but we want to keep challenging ourselves to be better. We have an exciting vision for Henham and ambitious growth plans for the future.

The team

Our hard-working team of policy, political and public affairs experts bring a diverse set of backgrounds and skills to deliver for our clients across a range of policy, advocacy and communication objectives.

About the job

At Henham Strategy we bring wide-reaching expertise and strong networks across Westminster and beyond.

In support of our ambitious growth plans, we are now looking to hire one or more experienced and talented **Consultants** or **Senior Consultants** within our Public Affairs team.

At Henham our Consultants and Senior Consultants are critical members of the team, working closely with Directors and Associate Directors to drive the delivery of

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our client work and helping clients navigate their national and local political landscapes.

You will be expected to play a leading role in ensuring that we are delivering consistently and excellently for our clients. This includes through developing strategic plans, designing and implementing innovative client programmes, leading and delivering on day-to-day client work and taking responsibility for the overall management of certain accounts.

Our politically switched on Consultants and Senior Consultants thrive on taking on challenges. Passionate networkers, they enjoy growing their networks across politics, media and business with a keen eye on new business. Importantly, they help us identify and understand the trends and developments that matter most to us and to our clients.

You will also have an important role in developing and mentoring junior colleagues, proactively supporting Researchers and Senior Researchers with client work, key projects and their own development.

Key Responsibilities Include

- Acting as the first point of contact for various clients on a day-to-day basis. Providing rapid response to client requests.
- Providing clients with political/media intelligence and insight, proactively highlighting any potential implications for the client's business.
- Managing the production and quality of client outputs, including reports for publication, strategy documents and campaign plans.
- Managing and conducting research and analysis on the political and policy issues relevant to your clients.
- Managing/overseeing the organisation of client events including roundtables, receptions and report launches.
- Developing in-depth knowledge of the UK and wider political, policy and economic landscape, including through your own relationships with relevant stakeholders across politics, industry, the media and beyond.
- Actively participating in new business development through networking and lead generation, responding to external briefs and contributing to the development of successful proposals and pitch responses.
- Engaging in client retention activities and growing existing client opportunity.

- Inspiring, mentoring and motivating junior members of the team, including through line management as well as providing constructive feedback, guidance and learning to colleagues.

About You

- An exceptional understanding of the UK political, business and media environment in general, and demonstrable expertise in one or more sectors relevant to clients.
- Ideally with at least 3 years' experience in delivering high-quality public affairs programmes, engagement and counsel within a fast-paced agency setting.
- Experienced and confident in taking on multiple and sometimes ambiguous or highly changeable challenges.
- Ability to work and thrive autonomously and at pace. Managing time effectively to ensure that client work is delivered on time to the highest standards.
- Outstanding communication, written, presentation and project management skills - Confident in communicating to a range of audiences, including politicians and senior business leaders.
- Experience in writing to an excellent standard for external publication, including but not limited to, reports, press releases, op-eds and blog posts.
- Someone with extremely high standards and organisation skills with a passion for driving excellence in client service. A clear ability to manage both upwards and downwards, via delegation to junior colleagues.
- A strong collaborator.
- Able to point to a strong business, political and wider network which you and your colleagues can benefit from.
- Ideally some experience of, and a passion for, managing or mentoring teams and helping develop team members' skills and expertise.

If this sounds like you and you can work from our office in Waterloo or our office in Birmingham at least three days a week, we'd love to hear from you!

Perks Include:

- A clear reward structure, including bonuses, based on performance.

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- Days off for voluntary and/or public service; generous parental leave package; paid sabbaticals available following continuous service; ability to 'work from away', and 25 days of annual leave per year (plus Bank Holidays).
- Opt-in enhanced pension contributions.
- A cycle-to-work scheme and access to a salary sacrifice bike hire subscription as well as interest-free loans for travel season tickets.
- Access to a health and wellbeing package, which includes a GP service, mental health support, exercise classes, and high street discounts.
- An expansive learning and development offer, including a personalised training budget.

We are dedicated to building an inclusive and equitable working environment for everyone. All applicants to positions at Henham Strategy will receive consideration for employment without regard to race, religion, ethnicity, gender identity, sexual orientation, national origin, disability or age. Do please let us know if you need any adjustments made during the interview process.

We will always treat your data in the strictest confidence. For further information our [Data & Privacy policy](#) is located on our website

If you have any questions about this role or Henham Strategy please get in touch at contact@henhamstrategy.co.uk.

Application Details

Please send a CV and cover letter of no more than two page of A4 to contact@henhamstrategy.co.uk.

Please use the subject line 'Application: *role* - *your full name*'. Questions about this role can be directed to the same email address.

Interview/Start Dates

Applications for this position close at 11:59pm on **31 December 2024**, with first round interviews taking place virtually on Friday 10th January.

Salary: competitive